

NOTICE**Inviting quotation for the Purchase of Text Books and Reference Books for IMU Chennai
Library 2023-24**

The Indian Maritime University! Chennai Campus proposes to purchase of textbooks and reference books for Library. Hence, invites quotations from eligible publisher's /book sellers to send the quotations in sealed cover. List of books is attached as an **Annexure - I**

Terms and Conditions for the quotation to be followed:**A) General Conditions**

1. Latest editions of books with good condition.
2. Wherever the books are available in both hardbound and Paperback, the price is applicable for paperback should be quoted.
3. The rate of the books is to be kept in a confidential manner and have to be sent in a sealed envelope.
4. The quotation received through email or open envelop will be rejected.
5. Minimum 20% discount should be given.
6. In the case of short/no discount titles (such as Central and State/Government publications/Society Publications) attach the proof for the same with quotation.
7. The supplier should quote the rates as per specifications given enclose **Annexure – I**. Title wise, MRP should be mentioned. The quote given in any format other than this one or quoting only the discount without the price will be rejected.
8. IMU Chennai Campus reserves the right to procure the books whole or a part and also split the order as per the requirements of IMU Chennai Campus.
9. The proposed number of titles of books is tentative and the actual quantity is subject to change. In particular, the quantity for supply may vary up to 25% more or less.
10. Indian editions of books, unless specified otherwise.
11. The validity of quotation is 90 days from the date of opening of quotation.
12. The rate should be quoted in a detailed manner with Currency, Price, Unit Rate(INR), Discount 0/0, Unit Price after Discount (INR) and Total Amount in(INR).



13. Also send the document supporting that Vendor is a member of **Federation of Publishers and Book sellers Association in India (FPBSA)** and State level book trade associations.
14. No change in terms and conditions stipulated in the quotations would be accepted while evaluating the quotations.

B) Evaluation of Quotations:

1. Title wise evaluation of quotation will be done and the lowest price quoted by the supplier for a particular title shall be considered as LI (**Lowest 1**).
2. For converting foreign currency to Indian currency, the latest conversion rate as announced by the **Reserve Bank of India (RBI)** on the date of quotation opening shall be used.
3. In case the lowest price quoted for a particular title is the same by more than one supplier, order would be shared equally among the vendors/suppliers.

C) Cancellation of Quotation:

1. Not with standing anything specified in this quotation, Purchaser/IMU Chennai Campus at their sole discretion, un-conditionally and without assigning any reasons, reserves the rights.
 - 1) To accept or reject lowest quotation
 - 2) To accept any quotation in full or in part
 - 3) To reject quotation, offer not confirming to the terms

D) Terms of Delivery

1. The firms furnishing the quotation should be able to supply the stated quantity within 30 days for Indian edition books and 45 days for foreign edition books.
2. Damaged books with missing pages, pages partly damaged, pages not readable, etc. shall have to be accepted back by the supplier, even though they have been stamped and vendor will bear the cost of return of the books, otherwise the cost of the book will be deducted from the rest of the order value.
3. The delivery shall be through registered/Book Post/Parcel/Courier/in person on the risk & responsibility of the bidder on Door delivery basis. Freight/ transportation charges, loading and unloading charges, postage, Insurance or any other charges whatsoever shall not be paid extra.

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4. The suppliers have to make the supplies of ordered books in totality. Keeping in view the issues like out of print /non availability etc. the supplier should be able to supply at least 90% of the ordered books.
5. The Books are to be delivered to

**“The Director,
Indian Maritime University, Chennai Campus
(A Central University, Government of India)
East Coast Road, Uthandi, Chennai – 600119”**

E) Price Schedule and Payment Terms

1. Booksellers shall submit their pre-receipted bill/bills on revenue stamp in Triplicate, duly supported by the necessary documents after satisfactory completion of the order.
2. The books shall be supplied along with price proof (as per publishers' catalogue in case of foreign books) and in the case of Indian books where the price is not printed on the book, the supplier shall submit an authentic document in support of verification of price.
3. The original currency should be mentioned in the bill in case of foreign publication.
4. The exchange rate as notified by the **Reserve Bank of India** as on the date of opening of the quotation shall be taken for the purpose of considering conversion rate for Foreign Currency to Indian Rupees.
5. The bill is to be raised by the supplier at the **RBI conversion rate** prevailing on the date when the books are finally invoiced against order or procured from abroad for foreign currency denominated books.
6. The bill should bear the certificate from the supplier that books supplied are latest editions and that the prices have been charged correctly and in accordance with the latest publisher's catalogue/invoice or importer/distributors invoice.
7. No advance payments shall be made and payment shall be released after the receipt of supplies and report of committee/librarian.
8. The payment will be released only after the entire supply has been received to the satisfaction of the Assistant Librarian, IMU - Chennai Campus.



The quotation shall be sent in a sealed envelope super scribing "Quotation for the Text Books and Reference Books for IMU Chennai Library" addressed to

"The Director,

Indian Maritime University, Chennai Campus

(A Central University, Government of India)

East Coast Road, Uthandi, Chennai – 600119"

The sealed quotation should reach the above address on or before 12th January 2024 at 17:00 hrs. Quotation received after this date will be summarily rejected.



Chandry
Assistant Librarian
IMU Chennai Campus

**INDIAN MARITIME UNIVERSITY
CHENNAI CAMPUS**

Annexure - I


List of Text Books and Reference Books for MBA (ITLM &PSM) and BBA (LRE)

Sl. No	Author	Title	Publisher	Year	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	M C Shukla, S C Gupta & T S Grewal	Advanced Accounts	S. Chand Publishing	Latest	5								
2	Toshi Yoshihara , James R. Holmes	Asia Looks Seaward: Power and Maritime Strategy	Pentagon Press	2007	2								
3	Vijaya Shakuja	Asian Maritime Power in the 21st century: Strategic Transactions China, India and Southeast Asia	Pentagon Press	2012	2								
4	Villivalam Rangachari Rangarajan	Basics of warehouse and Inventory Management	Notion Press	2022	20								
5	Bri Williams	Behavioural Economics for Business	Blurb	Latest	2								
6	David Orell	Behavioural Economics: Psychology, neuroscience, and the human side of economics	Icon Books	Latest	2								
7	Kim	Blue Ocean Strategy: How to Create Uncontested Market Space and Make the Competition Irrelevant	Harvard Business Press	2015	2								
8	Sandhya Jane	Business Analysis: The question and answer	Anisan	2017	3								
9	Regi Mathew	Business Analytics for Decision Making	Pearson	2020	3								
10	Shakih Saleem	Business Environment	Pearson India	2020	20								
11	Gopal Suri	China's Expanding Military Maritime Footprint in the India ocean region	Pentagon Press	2017	2								

Sl. No	Author	Title	Publisher	Year	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (AxB)	Remarks
12	Sithara Fernando	Comprehensive Maritime Security in The Indian Ocean Region: Challenges and Opportunities	K W Publishers Pvt Ltd	Latest	2								
13	Paul R Morphy, A. Michael Knemeyer	Contemporary Logistics	Pearson	2019	20								
14	David Simchi Levi	Designing and Managing the Supply Chain	McGraw Hill	2008	20								
15	Yogendra Kumar	Diplomatic Dimension of Maritime Challenges for India in the 21st Century	Pentagon Press	2015	2								
16	Kenneth C Laudon	E-Commerce	Pearson	2016	10								
17	Sruthy Mathur	E-Commerce	Pinnacle learning	2020	20								
18	Donald F. Kuratko	Entrepreneurship: Theory, Process, Practice	Cengage	2003	10								
19	Rajendra Pal and and J S Korlahalli	Essentials of Business Communication	Sultan Chand & Sons	2011	20								
20	Ram Singh	Export and Import Management: Text and Cases	Sage Publications	2020	20								
21	Madhurima Lall, Sultan Ahmad	Export and Import: Procedure and Documentation	Sultan Chand	2021	20								
22	Ram Gopal C	Export Import Procedures	New Age International	Latest	10								
23	Paras Ram	Export-What-Where-How	Anupam Publications	2021	10								
24	T.S. Reddy & A. Murthy	Financial Accounting	Prince Book House	Latest	5								
25	Gordon Wilmsmeier, Jason Monios	Geographies of Maritime Transport (Transport, Mobilities and Spatial Change)	Edward Elgar Publishing Ltd	2020	2								

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26	Gautam Dutta	Global Marketing	Pearson	Latest	5								
27	Michele Fiorini, Natalie Gupta	ICT Solutions and Digitalisation in Ports and Shipping	The Institution of Engineering and Technology	2021	2								
28	Pankaj K. Jha	India and the Oceania: Exploring Vistas for Cooperation	Pentagon Press	2016	2								
29	Radha Kumd Moorkerji	Indian Shipping: A History of the Sea Borne Trade and Maritime Activities of the Indians from Earliest Times	Munshiram Manoharlal Publishers	Latest	2								
30	Lester A Hoel, Genevieve Giuliano Michael D Meyer	Intermodal transportation (Moving freight in a global economy)	Eno Transportation foundation	2016	5								
31	Simon Collinson, Rajneesh Narula	International Business	Pearson	2020	5								
32	Prof Alan M. Rugman	International Business	Pearson	2020	2								
33	Cherunilam, Francis	International Business : Text and Cases	PHI Learning	Latest	5								
34	Francis Cherunilam	International Trade and Export Management	Himalaya	2019	20								
35	T S Grewal & S C Gupta	Introduction to Accountancy	S Chand Publishing	Latest	10								
36	Frederick S Hiller, Mark S Hiller	Introduction to Management Science	Tata McGraw Hill	2019	3								
37	Sople V.V	Logistics Management	Pearson	2012	20								
38	Satish C. Ailawadi, Rakesh P. Singh	Logistics Management	PHI Learning	2012	20								

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39	Muniraj M. S.K. Podder	Macroeconomics for Business Decisions	Himalaya Publishing House	2017	20								
40	James A F Stoner, R Edward Freeman, Daniel R Gilbert	Management	Pearson	2018	20								
41	C.B. Gupta	Management – Theory and Practice	Sultan Chand and Sons	2021	20								
42	Jane P.Laudon Kenneth C. Laudon	Management Information Systems	Pearson	2017	10								
43	James A. O'Brien, George M. Marakas and Ramesh Behl	Management Information Systems	McGraw-Hill Education	2013	5								
44	Stephen P. Robbins, Mary A. Coulter	Management,	Pearson	2019	20								
45	Geraldine Hynes	Managerial Communication: Strategies and Applications	Tata Mc Graw Hills	2015	2								
46	William F. Samuelson	Managerial Economics	Wiley	2014	2								
47	Michael R. Baye	Managerial Economics and Business Strategy	McGraw-Hill	2022	20								
48	Subhasish Sarangi	Maritime Corridors in the Indo-Pacific: Geopolitical Implications for India	Pentagon Press	2022	2								
49	Kamlesh K. Agnihotri , Gurpreet S. Khurana	Maritime Power Building: New 'Mantra' for China's Rise	Pentagon Press	2015	2								
50	Dhruv Grewal and Michael Levy	Marketing 	Mc Graw Hill India	2017	20								

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51	Philip Kotler, Kevin Lane Keller, SweeHoon Ang, Chin Tiong Tan	Marketing Management: A South Asian Perspective	Pearson,	2017	5								
52	Ramaswamy, Namakumari	Marketing Management: Global Perspective, Indian Context	Tata McGraw Hills	2018	20								
53	Sanderson Ray	Meteorology for Sea	Littlehampton Book Services Ltd	1982	2								
54	Pradeep Chauhan , Gurpreet S. Khurana	National Maritime Power: Concepts, Constituents and Catalysts	Pentagon Press	2018	2								
55	U.S. Coast Guard	Navigation Rules and Regulations Handbook: International—Inland	Skyhorse	2021	2								
56	Jay Heizer, Barry Render, Chuck Munson	Operations Management	Pearson	2009	10								
57	The Art of Service – Operations Management Publishing	Operations Management A Complete Guide	The Art of Service – Operations Management Publishing	2020	5								
58	Richard B. Chase	Operations Management and Supply Chain Management	McGraw Hill Education	2018	10								
59	Jürgen Sorgenfrei	Port Business	De Gruyter	2018	2								
60	Gurpreet S. Khurana	Porthole: Geopolitics, Strategic and Maritime Terms and Concepts	Pentagon Press	2016	2								
61	Gupta,R.L. and V.K. Gupta	Principles and Practice of Accountancy	Sultan	2013	20								



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62	Photis M Panayides	Principles of Chartering	Createspace Independent Publishing Platform	2018	2								
63	D N Dwivedi	Principles of Economics	Vikas Publishing	2018	10								
64	Susan Hodges and Chris Hill	Principles of Maritime Law	Informa Pub	2017	2								
65	R.N. Joshi	Public Private Partnership in Infrastructure: Perspectives, Principles and Practices	Vision Books	2010	2								
66	Rjan J. Van Weele	Purchasing And Supply Chain Management	Cengage Publications	2018	3								
67	Vohra, N. D	Quantitative techniques in management	McGraw hill education	2017	5								
68	Richard R. Still, Edward W. Cundiff	Sales and Distribution Management	Pearson,	2017	3								
69	Hariharan, K. V	Shipping Business in India	Sterling Book House	2021	2								
70	Sadanand Gupta	Shipping Industry in India: Colonialism to Globalisation: A Spatio-Temporal Analysis	Pentagon Press	2016	2								
71	Institute of Chartered Shipbrokers	Shipping Law	ICS	2014	5								
72	Vijayaraghavan T. A. S	Supply Chain Analytics	Wiley	2020	5								

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73	Robert Rosenbaum & Robert Rosenbaum	Supply Chain Excellence (A Handbook for dramatic improvement using the SCOR model Adapted for using SAP and Global projects)	American Management Association	2018	5								
74	Bowersox	Supply Chain Logistics Management	McGraw Hill	2018	10								
75	Sunil Chopra, Peter Meindl	Supply Chain Management: Strategy, Planning and Operation	Pearson	2019	3								
76	Dhruv C. Katoch	Terrorism in Indian Ocean Region	Pentagon Press	2018	2								
77	Grawal D.K	Textbook of Logistics and Supply Chain Management	TRINITY	2016	10								
78	Bare Act	The Insolvency And Bankruptcy Code, 2016 As Amended By The Insolvency And Bankruptcy Code	Commercial Law Publishers	Latest	2								
79	Capt. Henk Hensen	Tug Use In Port	Bhandarkar Publications	2021	5								
80	Alok Bansal, Deeksha Goel, Siddharth Singh	UNCLOS: Solutions for Managing the Maritime Global Commons	Pentagon Press	2022	2								
81	Anthony Henry	Understanding Strategic Management	Oxford	2021	5								
82	Wg Cdr Vikas Kalyani	Vision Sagar : Indian Air Force in the Indian Ocean	Pentagon Press	2021	2								
Total (A) 645													
List of Text Books and Reference Books for B.Sc - Nautical Science													
1	Communication Skills: a workbook	Kumar Sanjay and Pushp Lata	Oxford University Press	Latest	20								

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2	Engineering Physics	Gaur, R. K.	Dhanpat Rai Publications	Latest	40								
3	Managing Soft Skills for Personality Development	B. N. Ghosh	McGraw Hill Education	Latest	40								
4	Artificial Intelligence and Machine Learning	Chandra, S. S. V	Prentice Hall India	Latest	40								
5	Basic Marine Engineering	Grover, T. K.	Anmol Publications Pvt Ltd	Latest	20								
6	Practical Navigation	Capt H. Subramaniam	Vijaya Publications	Latest	40								
7	Principles of Navigation	Capt. T. K. Joseph and Capt. S.S.S. Rewari	Applied Research International	Latest	40								
8	Blockchain From Concept to Execution	Debajani Mohanty	BPB Publications	Latest	40								
9	Fundamentals of Cyber Security	Bhushan/Rathore/Jamshed	BPB Publications	Latest	40								
10	Internet of Things and its Applications	Prof. Satish Jain and Shashi Singh	BPB Publications	Latest	40								
11	Leadership	Richard L. Daft		Latest	20								
12	Chart Work for Mariners	Puri, S. K.	Marine Publications of India	Latest	20								

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Sl. No	Author	Title	Publisher	Year	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
13	IMO Rule of the Road	Bhandarkar	Bhandarkar Publications	Latest	40								
14	Cargo Work for Ship officers	Capt Errol Fernandes	Marinez Enterprises	Latest	40								
15	Modern Electronic Navigation Aids	Bhatia and Sinha	Lata Publications	Latest	10								
16	Chartwork: basic concepts & miscellaneous calculations	Chaudhari, S. S.	A.S. Publication	Latest	20								
17	The Rules & Practice Of Ship Construction	Capt Errol Fernandes	Marinez Enterprises	Latest	40								
18	Ship Stability at the Operational Level	Capt H. Subramaniam	Vijaya Publications	Latest	40								

Total (B) 590

List of Text Books and Reference Books for B.Tech - Marine Engineering

1	John D. Anderson, Jr	Computational Fluid Dynamics: The basics with Applications	McGraw Hill Education	2017	5								
2	P. S. Ghoshdastidar	Computational Fluid Dynamics and Heat Transfer	Cengage India Private Limited	2017	20								
3	R. Jaswal and R.K. Purohit	Steam Turbines And Steam Power Plants	Scientific Publishers	2020	20								
4	Chris J Patterson and Jonathan D Ridley	Ship Stability , Powering and Resistance	Reeds	2021	20								

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Sl. No	Author	Title	Publisher	Year	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
5	VB Bhandari	Design of Machine Elements	McGraw Hill Education India	2020	20								
6	G. K. Grover	Mechanical Vibrations	Nem Chand & Bros	Latest	20								
7	Yunus A. Cengel and Afshin J. Ghajar	Heat and Mass Transfer: Fundamental and Applications	McGraw Hill Education	2017	20								
8	Amit Jha	Traditional Knowledge System In India	Atlantic Publishers and Distributors	2023	5								
9	Dr. Debabrata Das	Medicinal Plants and Traditional Knowledge in the Indian Subcontinent	Shashwat Publication	2023	2								
10	B. Mahadevan, Nagendra Pavana & Vinayak Rajat Bhat	Introduction to Indian Knowledge System: Concepts and Applications	PHI Learning	2022	5								
11	R. K. Rajput	Fluid Mechanics and Hydraulic Machines	S Chand Publishing	2015	5								
12	S S Rattan	Theory of Machines	McGraw Hill Education India Private Limited	2017	20								
13	J. Hannah and M.J. Hiller	Applied Mechanics	Longman	1995	5								
14	K. L. Kapoor	A Textbook of Physical chemistry Vol.2	Macmillan India Ltd	Latest	20								
15	K. L. Kapoor	A Textbook of Physical chemistry Vol.3	Macmillan India Ltd	Latest	20								
16	K.S. Venkateswarlu	Water Chemistry	Newage publishers	Latest	20								

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17	William V. Packard	Sea-Trading: Volume 1, The Ships	Fairplay Publications	1991	5								
18	Patrick M. Alderton	Sea Transport	Reeds	Latest	5								
19	Rizvi, M Ashraf	Effective Technical Communication	McGraw Hill Education	2017	10								
20	Kumar, Sanjay, and Pushp Lata	Communication Skills: A Workbook	Oxford University Press	2018	20								
21	S. C. Chatterjee & D. M. Datta (1984)	An Introduction to Indian Philosophy.	Rupa & Co	2012	20								
22	V. N. Jha	Language, Thought and Reality	Forgotten Books	2018	10								
23	Rear Admiral Sreedharan	A Maritime History of India-2nd Edition	Govt. of India	Latest	10								
24	D D Basu	Introduction to the Constitution of India	Lexis Nexis	2022	20								
25	Shaurya Publications LLP	Let's Crack SSB Interview	Shaurya Publications LLP	2023	5								
26	R S Aggarwal	Quantitative Aptitude for Competitive Examinations	S Chand Publishing	2017	5								
					Total C	337							

Total No. of Copies (A+B+C) 1572

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